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## FEATURE STORY – Globelink Opens in Morocco

# Morocco

### CWT Globelink Welcomes Globelink T.M.B. Morocco



CWT Globelink is pleased to announce the establishment of Globelink T.M.B. in Morocco. Located in North Africa, Rabat is Morocco's capital city with Casablanca as its largest city and also its main port.

Globelink T.M.B. Morocco is headed by Managing Director, Mr. Mohssine Bensouda and his professional and capable team. The Moroccan economy has been characterized by macroeconomic stability, with generally low inflation and moderately high growth rates over the past several years.

Morocco is a moderate Arab state that maintains close relations with Europe and the United States. Arabic is the country's official language, however, French is the unofficial second language and serves as the primary language in government and the business community. Major resources of the Moroccan economy are agriculture, phosphates and tourism. It is the world's biggest exporter and third-largest producer of phosphorus.

Casablanca city is considered the economic and business centre of Morocco. The port of Casablanca lies along the Atlantic Coastline in Western Morocco and is one of the world's largest man-made port, protected from the sea by a breakwater.

The geographic location of Morocco makes it an ideal hub for North Africa and the Sub Saharan Africa.



**Globelink T.M.B.**

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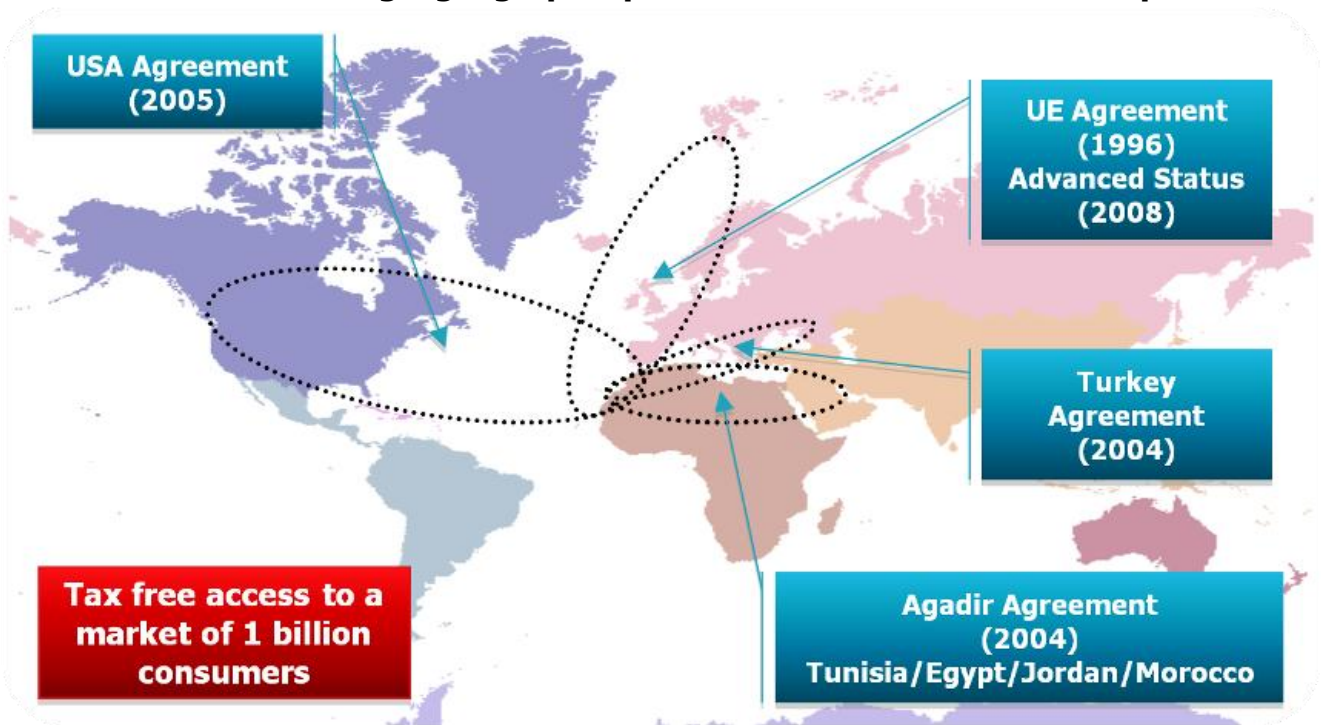
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**Globelink T.M.B. Office**



**Globelink T.M.B. Warehouse**

## Morocco – A strategic geographic platform for investments and exports



### Direct LCL Consolidation Services

#### Morocco – Export

POL	POD Country	POD	Frequency	POL	POD Country	POD	Frequency
Casablanca	Spain	Barcelona	Weekly				

#### Morocco – Import

POD	POL Country	POL	Frequency	POD	POL Country	POL	Frequency
Casablanca	China	Ningbo	Weekly	Casablanca	Singapore	Singapore	Weekly
	Netherlands	Rotterdam	Weekly		Spain	Barcelona	Weekly

### Globelink T.M.B. Key Contact List

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**Globelink T.M.B. Management and Team**

With the opening of Globelink Morocco, CWT Globelink now has presence in 24 countries with a total of 96 offices. Globelink also operates in Australia, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Korea, Kuwait, Malaysia, Pakistan, Portugal, Romania, Singapore, Slovenia, Spain, Sri Lanka, Thailand, Turkey, U.A.E and Vietnam.

Please contact Globelink Morocco for more information and assistance.

## FEATURE STORY – 2011 Annual Conference



### Conference in Hangzhou



CWT Globelink Annual Conference 2011 was hosted in Hangzhou, China – a city famous for its scenic splendor and a total of 141 delegates from Globelink offices and agency network attended the conference.

Globelink is pleased to welcome many familiar and long standing partners who have attended the conference over the years as agents but returned this year as delegates of the Globelink family. The 5-days conference provided excellent opportunities for everyone to discuss and re-align strategies for the expanding network.

The conference would not have been possible without the fantastic support from Globelink Ningbo team. Leisure programs including a tour of the West Lake were incorporated into the daily programs to allow delegates to have a balance between work and play.

A big thank you to all who have contributed in making the Hangzhou conference a success and to all delegates, see you in 2012!

## REGION FOCUS – Nordic Countries

# Nordic

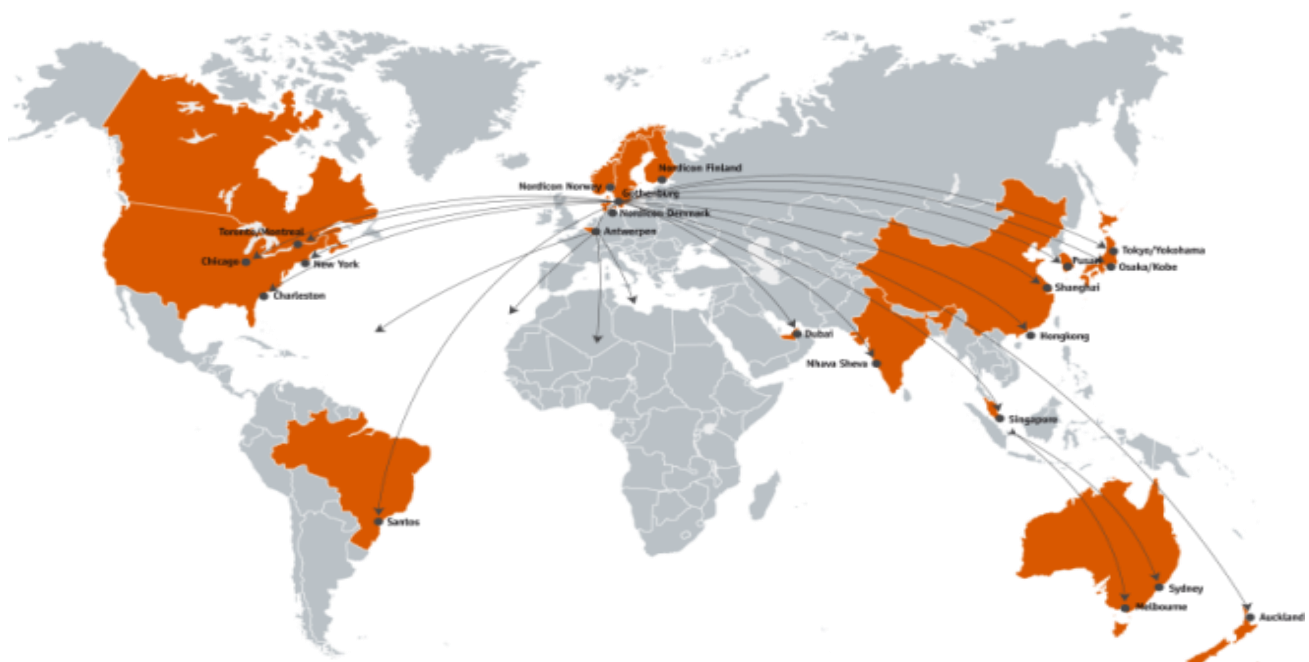


The Nordic Countries make up a region in Northern Europe and the North Atlantic which consists of Denmark, Finland, Iceland, Norway and Sweden and their associated territories, the Faroe Islands, Greenland and Åland.

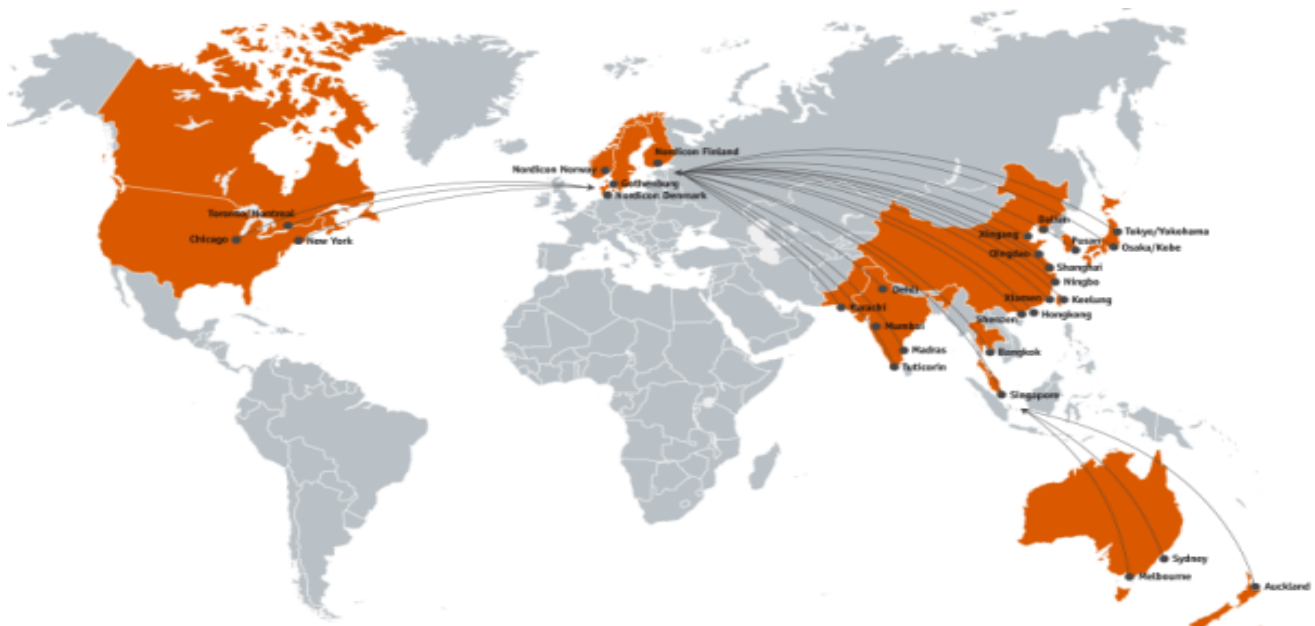
Nordicon, Globelink's partner in the Nordic region, was established in 2002 with own offices in Sweden, Norway, Finland, Denmark and Estonia.

Nordicon, part of the NTN group employing 75 employees, is today the leading neutral consolidator in the Nordic region.

With 15-20 weekly direct services and serving more than 750 export destinations, Globelink, together with Nordicon has the widest offer of fixed export sailings from the Nordic market. There are weekly direct export services from Gothenburg to USA, Canada, Far East, Middle East, India, Brazil and New Zealand. From Helsinki and Oslo, there are also weekly sailings to Singapore and other ports.



Import services are also offered on a weekly basis from US and Far East directly to the Nordic ports. There are more than 50 direct weekly services calls into the Nordic region. For example, out of Asia – 8 origins in China, Japan, Korea, Taiwan, Singapore, Thailand, Malaysia, Sri Lanka, India and Pakistan; out of North America – New York, Chicago, Montreal and Toronto.



### Sweden (Head Office)

- ❖ Office in Gothenburg with 28 staff
- ❖ Market leader
- ❖ Hub for Nordic region
- ❖ New weekly direct service from Gävle to Singapore, effective 1<sup>st</sup> October 2011
- ❖ Own terminal in Gothenburg
- ❖ Strong import consolidation direct to Gothenburg



### Norway Office

- ❖ Office in Oslo with 9 staff
- ❖ Market leader
- ❖ Direct export consolidation to Singapore and other PODs
- ❖ Strong direct import consolidation to Oslo

### Finland Office

- ❖ Office in Helsinki with 9 staff
- ❖ Market leader
- ❖ Direct export consolidation to Singapore and other PODs
- ❖ Strong direct import consolidation to Helsinki

### Denmark Office

- ❖ Office in Copenhagen with 4 staff
- ❖ Market leader
- ❖ Focus on import and have today a range of direct services to Copenhagen and Aarhus
- ❖ Strong operation, service minded and flexible

## New export service from Gävle to Singapore



The port of Gävle, located north of Stockholm on the east coast of Sweden, offers regular feeder connection with the main ports of continental Europe, such as Hamburg and Rotterdam.

The northern region has a wide range of export industries with cargoes shipped out by FCL or break bulk from smaller ports along the east coast.

For decades, LCL cargoes are usually trucked to the southern region and ship out from Gothenburg. A direct consolidation service from Gävle reduces costs and offers shorter transit time. Pick up service for cargoes in the surrounding area of Gävle port and along the north coast is also offered.

From October 2011, there is now a weekly sailing from Gävle to Singapore, serving 350 destinations in Asia.

Nordicon, together with Globelink Group boost a very strong network representing a similar mindset of quality and service with professional cargo handling while building long lasting relationships with customers.

All employees have extensive experience in the transport and consolidation industry, giving strong and reliable service that meets the demands of today's market.

## SERVICE INTRODUCTION – New Export Services

### Globelink Expands Service Offerings

Globelink is happy to announce numerous export direct consolidation services that have been added.

#### From Huangpu

- ❖ Istanbul (Kumport), Turkey – Weekly

#### From Ludhiana

- ❖ Dammam, Saudi Arabia – Weekly

#### From Ho Chi Minh

- ❖ Jakarta, Indonesia – Weekly
- ❖ Le Havre, France – Weekly

#### From Casablanca

- ❖ Barcelona, Spain – Weekly

#### From Hong Kong

- ❖ Istanbul, Turkey – Weekly
- ❖ Izmir, Turkey – Weekly

To find out more about the services offered, please contact Globelink local offices.

## NOTICES – Globelink Offices

### Sydney Container Weight Surcharge

Please note the container weight limits in Sydney, Australia is 27 tons including the tare weight of container. For any container over 27 tons, a surcharge of USD 165 will be charged to the loading port.

### Globelink Trucks Hit the Roads of Hong Kong



Following Globelink Hong Kong's first anniversary, Globelink trucks have also hit the roads to create greater interest and awareness in Globelink. Do keep a look out for Globelink trucks on the streets of Hong Kong.

### Egypt's Special Project Cargo



Globelink Cairo recently handled the transportation of petroleum tanks to Kurdistan, North Iraq. The tanks are picked up from Mersin Port and delivered to the consignee located approximately 1,000 km away by special trucks.

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## **NOTICES – Globelink Network Partners**

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### **Manzanillo Port Situation**

Due to Hurricane Jova and Tropical Storm Irwin hitting Mexico Pacific Coast, Manzanillo Port operations are greatly affected. The port was closed on 11 and 12 October 2011, causing congestion and delays on vessel schedules as vessels are not docking as planned. Warehouses only resumed operations on 14 October 2011.

Highways were completely flooded by the huge torrents that swept across the region affecting import and export operations. Adding to these, Armeria Bridge which is located approximately 35 km from Manzanillo Port is affected structurally and all rail traffic will be suspended for 3-4 weeks. This has affected all cargoes with origins and destinations such as Mexico City, Guadalajara, Monterrey, Queretaro, Guanajuato, Hidalgo, etc. As a result, containers are moved by trucks, causing a shortage of trucks.

Please note that the current situation affects all shipping/intermodal operations.

### **Qatar New Regulation for Motor Vehicle Spare Parts**

Qatar has announced a ban of importing the following motor vehicle spare parts unless accompanied by a conformity certificate issued by an approved body from the country of origin to prove conformity with the approved Qatari Standards:-

- 1) Wheel rings;
- 2) Brake pads (Safaief);
- 3) Safety belts

This new regulation is effective as of 15 September 2011 and all shippers are strongly encouraged to check for acceptance before loading such cargoes to Doha.

## INDUSTRY NEWS

### Global Containership Deliveries to Reach 1.28 Million TEU by 2012

Global deliveries of new containerships have surpassed one million TEU since the beginning of 2011 with 154 vessels delivered and 280,000 TEU more to come by the end of the year, says Alphaliner.

""Non-deliveries" due to cancellations, deferrals and slippage have fallen to 8.5 per cent, only twice their long-term historical levels, as the bulk of the delivery deferrals was negotiated in 2009 and 2010," the Paris-based maritime consultancy said in its weekly newspaper.

"2009 and 2010 were exceptional years as the financial crisis led owners and carriers to defer the deliveries of a significant part of the order book, as well as to cancel part of their orders. Such crisis-driven initiatives were not to be repeated in 2011. Cancellations have actually been marginal this year with no impact on deliveries scheduled for 2011," said the report.

Scrapping and conversions of older box ships since January 2011 have reached 65,000 TEU, with a further 15,000 TEU expected to leave the cellular fleet during the last three months of this year. As a result, the annual net growth rate of the containership fleet in 2011 is expected to reach 8.4 per cent, it said.

So far this year, 37 ships of more than 10,000 TEU have been delivered, accounting for 47 per cent of the total capacity delivered, and all of these vessels have joined the Asia-Europe trades, with this route absorbing 64 per cent of this year's new capacity at 640,000 TEU, including smaller ships of 6,500 to 10,000 TEU.

The Asia-Europe trade lane now offers a total capacity of 236,000 TEU, or year-to-date growth of seven per cent. Larger ships have pushed out smaller ones, aggregating 400,000 TEU, a situation that is combined with depressed freight rates.

It noted that the Latin America trades have absorbed 169,000 TEU, or 17 per cent, of the vessel capacity delivered this year. Altogether, the trade has absorbed 250,000 TEU of additional capacity this year, including both new ships and vessels cascaded from other trades, mainly from the Asia-Europe and transpacific routes.

The Middle East trade has absorbed 50,000 TEU while intra-Asia routes account for 29,000 TEU.

Deliveries are expected to hit 1.4 million TEU and 1.8 million TEU, respectively, in 2012 and 2013, most capacity coming from ships larger than 7,500 TEU, the report said.

## OTHERS

# World Holidays in November 2011



## Croatia

01st All Saints' Day

## Pakistan

06th – 07th Eid ul-Azha  
09th Allama Muhammad Iqbal Day

## Egypt

06th – 07th Grand Feast  
26th Islamic New Year

## Singapore

06th Hari Raya Haji  
(Feast of the Sacrifice)

## Guatemala

01st All Saints' Day

## Slovenia

01st All Saints' Day  
23rd Rudolph Maister Day

## India

02nd Guru Nanak's Birthday  
06th – 07th Idu'l Zuha/Bakrid  
(Feast of the Sacrifice)  
26th Muharram  
(Islamic New Year)

## Spain

01st All Saints' Day

## Indonesia

07th Eid al-Adha  
(Feast of the Sacrifice)  
26th Islamic New Year

## Sri Lanka

06th Eid al-Adha  
10th Full moon Poya Day

## Kuwait

07th Eid al-Adha

## UAE

06th Eid al-Adha  
26th Al-Hijra

## Malaysia

06th – 07th Hari Raya Qurban  
(Feast of the Sacrifice)  
26th Awal Muharram  
(Islamic New Year)

## INSPIRING QUOTE



CWT Globelink started in 1988 in Singapore. It has now expanded to over 96 offices in 24 countries, providing comprehensive and high quality consolidation services to our valued customers.

CWT Globelink's presence includes Australia, China, Costa Rica, Croatia, Egypt, Guatemala, Hong Kong, India, Indonesia, Kuwait, Malaysia, Morocco, Pakistan, Portugal, Romania, Singapore, Slovenia, South Korea, Spain, Sri Lanka, Thailand, Turkey, UAE and Vietnam.

Together with key members of its agency network, Globelink formed the Global Consolidator Alliance (GCA) to provide comprehensive and seamless global coverage to its valued customers.

For more information about the CWT Globelink Group, please refer to our website: [www.cwt-globelink.com](http://www.cwt-globelink.com) or contact: [newsletter@cwt-globelink.com](mailto:newsletter@cwt-globelink.com)



### **CWT Globelink Pte Ltd**

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